

Meetings Make Money

... and Productive, Patient Centered, Profitable Practices



Meetings make money! Or more accurately, meetings can and *should* make money. Unfortunately, this does not always occur. In this informative, interactive and entertaining presentation, Janet shares



systems and step-by-step guidance for creating effective practice meetings. From huddles and team meetings to the hygiene “gold mine” meeting, learn how to set agendas, facilitate effectively, engage the entire team, and end on time!

Well planned meetings are productive, patient centered and profitable – far more fiscally powerful than the loss of a few hours of production. Janet’s experience with group and solo practices across the country has helped them to become more productive and profitable through well managed meetings. Watch your practice grow by utilizing Janet’s easy to implement meeting strategies.

Bloom your practice with fun, energizing and effective meetings.

Like a carefully tended garden, good meetings support and nurture your practice vision/protocols and cultivate peak performance.

Participants will learn:

- Why **impromptu** meetings are seldom productive
- The **three meetings** best dental practices must have **regularly**
- Why and how to create a meeting **agenda**
- **Who** should lead and facilitate your meetings
- How to ensure meetings **end on time**
- How to **avoid gripe sessions**
- How to engage your team to **participate** positively
- How to guarantee completion of meeting **projects**
- How meetings can accelerate your hygiene “**gold mine**”
- How to measure **meeting productivity**

Are you tired of team meetings that . . .

...are boring or unproductive gripe sessions?

...never end on time and still fail to cover what you intended?

...seem to be a waste of time and money?



Janet Hagerman, RDH, BSDH

678-371-8234

Janet@JanetHagerman.com
www.JanetHagerman.com

Suggested Audience:
All Dental Audiences

Suggested Formats:
Half-Day, Workshop,
Keynote